

THE LEADERSHIP IMPERATIVE

A masterclass in leadership for
senior legal professionals

'This is the stuff they don't teach at law school.'

Simon Slater, Non-Executive Director, Top 100 UK Law firm



SIMON TUPMAN
HELPING LAW FIRMS THRIVE

Evidence consistently shows that leadership is the single largest determinant of success in any organization. Yet, while many law firm Partners are very capable and profitable lawyers, often they are not very effective at leadership. As the legal services industry becomes more dynamic, the traditional command-and-barely-in-control style of Partnership is now giving way to a new wave of reflective, purpose-led and inclusive leaders. This masterclass, led by Simon Tupman, will help Partners to develop their leadership skills so that they can better lead themselves, their teams and their firm.

WHO IS THIS FOR?

- Partners (Equity and Salaried)
- Law firm executives
- Soon-to-be-made Partners

INVESTMENT

NZ \$750 (plus GST if applicable) per attendee, minimum 6, maximum 12 per workshop.

Prices includes a signed copy of Simon's new book *'The Heart of Practice'* and a workbook. There will also be a follow up group discussion within a month of the workshop to share learnings from the programme.

WHAT THEY WILL DISCUSS

- What leadership is within the context of a law firm
- Why leadership should be an essential pre-requisite for Partnership
- The four principles of law firm leadership
- The key attributes, styles and responsibilities of lawyer/ leaders
- How to overcome personal challenges and road blocks
- Tips and strategies that can be applied immediately
- Insights from law firm leaders from around the globe



CPD points: The programme may qualify for 4 hours CPD points, depending on your jurisdiction.

MODULES:

1. Understanding leadership

- Understanding leadership in the new era
- Confronting entrenched beliefs
- Making the business case

2. Leading yourself

- Attributes and personality traits
- Becoming self-aware
- Tips on self-care

3. Leading your people

- Creating a compelling culture
- Improving transparency and connection
- Developing a 'one team' team

4. Leading your business

- Governance and decision-making
- Establishing direction and getting buy-in
- Developing your emerging leaders

5. Leading in your community

- Designing sustainability strategies
- Giving back
- Putting it all together

6. Leading change

- Understanding the blockers
- Overcoming resistance
- Making your case

BENEFITS OF ATTENDING THIS MASTERCLASS

This workshop is full of tips and strategies that can be applied immediately. It will help Partners to

- Develop their own leadership style
- Fulfil their leadership potential
- Grow in confidence
- Inspire and influence others



COURSE
LEADER

SIMON TUPMAN

(MBA, Solicitor, England and Wales)

Simon is an international business speaker, educator and mentor to law firms and legal professionals. He speaks at industry events, facilitates high-impact workshops and retreats and mentors professionals who are looking to energise their workplaces and put their firms ahead of the curve. One of Australasia's most experienced speakers, he has been called on by clients in 13 countries over a 25-year career. He has helped thousands of professionals leave their mark on the world. Simon is the author of *Why Entrepreneurs Should Eat Bananas*, *Legal Eagles*, *Why Lawyers Should Eat Bananas* and *The Heart of Practice*.



A signed copy for every registrant



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